

MARCH 1-2, 2023 NAIROBI, KENYA

#### **#TransformingImpact**

ENTREPRENEURSHIP, COLLABORATION, EMPATHY,

#### POST EVENT REPORT

**APRIL 2023** 

Prepared By: George Murage, Margaret Nakunza, Arielle Molino & Elsie Wanjiku



#SankalpAfrica2023



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### FROM THE ORGANIZERS

The Sankalp Africa Summit 2023 was a remarkable two-day event that attracted over 1,300 people from over 45 countries globally. The Summit, a celebration of 10 years of Intellecap's impact journey in Africa, was our first fully in-person convening since 2020 when Covid-19 struck and forced the World into a series of virtual convenings. The event was well received and attended by veterans, some of whom have been to Sankalp many times in previous years, as well as newbies who got to experience Sankalp in its full for the very first time.

The two-and-a-half days of in-person convening featured over 45 sessions, including investor roundtables, networking cocktails and dinners, masterclasses, entrepreneur pitches, deal rooms, debates, showcases and panel sessions. Additionally, in Sankalp's true spirit of collaboration, we hosted ten unconference-style sessions where Sankalp attendees had the unique opportunity to contribute and curate content in informal 'discussion zones' with no stages, microphones, or digital screens.

Thank you to all of you who once again contributed your precious time, and financial resources to help provide critical linkages for the ecosystem especially now when the world needs it the most. It is an incredible privilege to continue leveraging

your support to expand this tight-knit community year after year.

It was our delight to host so many of you in person this year, and I hope we will get the chance to see many of you throughout the year at our upcoming events.

Warmly,

Aville Molio
Sankalp Africa Lead



### ABOUT SANKALP

Since its launch in 2014, the Sankalp Africa Summit has grown to be the largest annual convening of its type in the region. It supports the regional entrepreneurship ecosystem and builds channels for learning and replication between emerging markets in the Global South. Entrepreneurs remain at the core of Sankalp Forum's mission, and each year through the Sankalp Awards, we source, screen, and support high-potential enterprises to raise capital and gain global exposure.

In our first fully in-person convening post-Covid, the Sankalp Africa Summit 2023, which was hosted on 1st & 2nd March 2023, was themed as a celebration of 10 years of transformational impact in Africa and brought together over 1,300 participants over two days of sessions, networking and Summit-related activities. This is the largest in-person Summit Sankalp has seen in our 15-year history.



#SankalpAfrica2023



Our participants joining us from across the Americas, Europe, Asia, Australia, and parts of Africa got the opportunity to partake in our celebrations on our success thus far as charted our next 10 years of Impact.

The stakeholder representation remained incredibly diverse with notable participation from entrepreneurs, investors, philanthropists, academic institutions, entrepreneur support organisations, and DFIs representing the most important impact sectors globally.

The networking event platform facilitated over 2,200 meetings between participants; our highest number of meetings set per event yet! As an incentive to encourage Sankalp participants to break out their networking caps and meet as many fellow participants as possible, we made a promise to plant 2 trees for every meeting set on our networking platform and we planted 5,500 trees in Nairobi in April 2023.

Sankalp, an inherently collaborative effort, has benefitted greatly from your support and we would like to once again thank you for joining us in the celebration of a decade of transformational impact.

#SankalpAfrica2023

# SANKALP AFRICA SUMMIT 2023 OVERVIEW

1,330 STAKEHOLDERS CONVENED



PARTICIPATING COUNTRIES

STRUCTURED AGENDA SESSIONS



UNCONFERENCE AGENDA SESSIONS

515 ENTREPRENEURS



**263** SPEAKERS

231

ENTREPRENEUR SUPPORT ORGS.



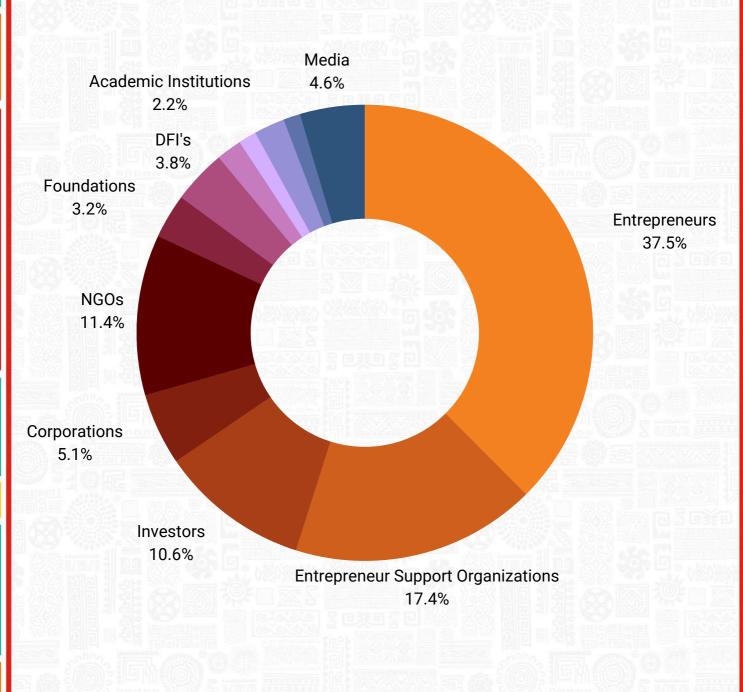
**499**ENTREPRENEURS & SMES

5,617 TREES PLANTED



2,222
MEETINGS
REQUESTED

# ATTENDEE PROFILES



# GEOGRAPHIC REACH

The 10th Sankalp Africa Summit set a new precedent as the largest in-person gathering of its kind. The summit proudly hosted 1,330 delegates from 47 different countries around the globe, each delegate representing a variety of sectors united by the common goal of driving social impact within their respective communities.

A significant fraction of the participants arrived from diverse nations, including Kenya, the United States, Uganda, India, the United Kingdom, Rwanda, the Netherlands, Nigeria, and South Africa, among several others.

In an exciting development, the summit saw the debut participation of several countries, adding Chile, Ecuador, Eritrea, Gabon, Gambia, and Mali to its global footprint for the first time.



# DIGITAL REACH

The 10th Africa Summit made a substantial digital impact, achieving a mention reach of 32.9 million across our various social media platforms. It also sparked remarkable online engagement from our attendees, attesting to the summit's extensive online influence and reach.

**AFEX Kenya** @kenyaafex

Ready for #SankalpAfrica2023 summit?

Our session on "The Real Cost of Food Security" starts at 2PM at Keny Monetary Studies, Nairobi.

Also, come visit us at our booth. We'll be happy to connect with you!



Robyn Fehrman @RobynFehrman · Mar 1

Beautiful morning in #Nairobi to kickoff #SankalpAfrica2023! Excited for 2 days of learning, networking, & sharing more about the work of @enactus to educate, inspire, & support 1 million #nextgen #socent by 2030!





Now that was a useful conference. @SankalpForum #SankalpAfrica2023 #Africa #impinv #impact #investing sankalpforum.com



#SankalpAfrica2023 All set for 2 days of exciting conversations and



Day 1 of #SankalpAfrica2023 has been full of insightful discussions, learning, and networking. Looking forward to another day of impactful connections!





#### #SankalpAfrica2023

#TransformingImpact
ENTREPRENEURSHIP COLLABORATION, EMPATHY,

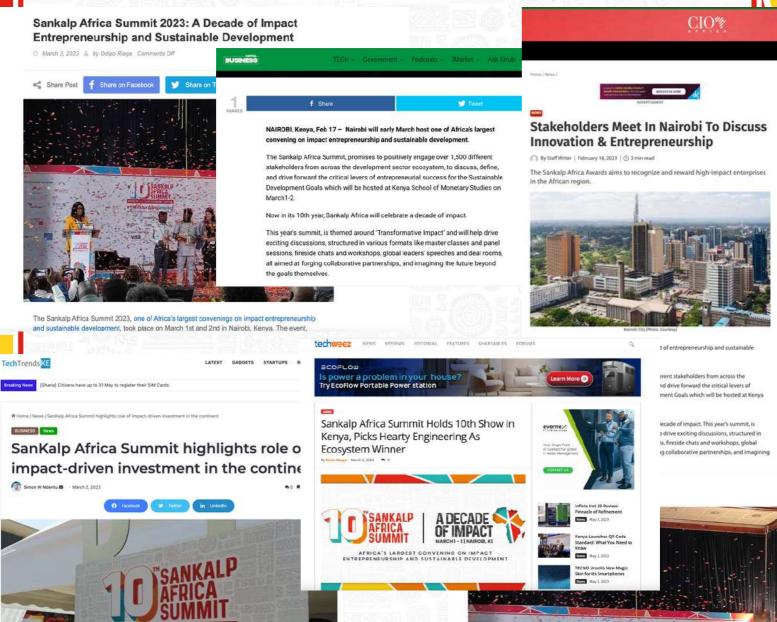
The Sankalp Africa Summit which is taking place between March 1<sup>st</sup> and 2<sup>nd</sup> 2023 in Nairobi has brought together more

gest convening on impact Entrepreneurship and Sustains evelopment



# MEDIA COVERAGE

Sankalp Forum achieved significant media coverage through a combination of press releases, a press conference, and thought leadership publications within the impact investing sector. The Summit's surrounding media activities successfully captured attention, resulting in a total of 36 features across tier one and two print, television, and online media outlets in Kenya.



than 1500 participants from across the world.

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For the last two days, my colleagues and I have had the chance to attend this year's Sankalp Forum at the Kenya School of Monetary Studies is a diverse group of innovators, investors, representatives of governmental funding institutions such as GIZ and IFC, business leaders, and members of the general public. All are united by the desire to solve some of the most hard-hitting global challenges.

The thorse of this wards surged in Teachgrains for a result of insights and networks gained from the summit. Summit has been exciting through and through, with meetings structured around different formats like fireside cha

The 10th Sankalp Summit Held At KSMS Nairobi

# HIGHLIGHTS FROM OUR ATTENDEES



#SankalpAfrica2023



"The summit was great for WymBee. I was connected with some of the most impressive ecosystem stakeholders paving the way for me to unlock new opportunities and collaborations. Second, the workshops were profoundly insightful & fun. I especially enjoyed the 'The Art of The Ask' interactive seminar. I was also able to raise my startup's profile and felt energized and motivated doing it, which helped me resolve my burnout."

Jack Oloo, WymBee

"I've enjoyed being part of the Grand Jury and the Sankalp Africa Summit. It's amazing to see how many entrepreneurs, investors and others that work to create a supportive ecosystem for social entrepreneurs you managed to bring together and facilitate meaningful conversations".



Carol Gribnau, The DOEN Foundation



"Indeed, it was a great event, and we made some good inroads in terms of business networks that could not have happened without participating in this event. Once again thank you and pass our appreciation to the organizers and the entire Intellecap fraternity. We look forward to more future collaborations."

Peter Kirimi, International Fertilizer Development Centre (IFDC)

"It was my first time attending Sankalp, a well-organized and excellent networking event for Africa and beyond. Thank you, Visa Foundation, for the exposure and the new knowledge I acquired during the forum."



Sakina Sharon Mandanda, Opportunity International



"I would like to extend my sincerest congratulations on the success of the event you recently organized. The utilization of the application for networking sessions and the sector-specific discussions were executed remarkably, providing me with the opportunity to engage with esteemed professionals throughout the duration of the event. It is worth mentioning that the insights I acquired on the adoption of the circular economy principles and practices in key sectors of the economy such as agriculture were particularly noteworthy."

Ebenezer Amadi, Kenya Private Sector Alliance (KEPSA)

"As YALI RLCEA, we gained numerous linkages to potential partners who would collaborate with the Center to boost youth leadership training. We also gained potential seed capital funders as well as learned best practices in areas such as event planning, entrepreneur support and networking skills."



Betty Gatahi, Young African Leadership Initiative (YALI)



#### **SANKALP AFRICA AWARDS 2023**

Entrepreneurs are at the core of the Sankalp Africa Summit with initiatives such as the Sankalp Africa Awards; a celebration of outstanding social entrepreneurs and a showcase of innovative and successful businesses that are creating impact while running high-potential businesses in Africa.

This year, we received a total of 177 applications from enterprises working in sectors such as agriculture, agribusiness, agritech, financial inclusion, clean energy and climate change, healthcare and nutrition, and e-mobility, cutting across 30 countries.

Of these 177 applications, 15 were selected to present to a virtual screening committee comprising esteemed members of the impact community on the 24th and 25th of January 2023. 10 progressed to the last stage and had the opportunity to present to an esteemed in-person grand jury on 28th February 2023 at Zen Garden.

#### WINNER

Legendary Foods, Ghana

Sector: Food & Nutrition

Website: www.legendaryfoodsafrica.com

Legendary Foods is on a mission to produce West & Central Africa's most cost-effective, nutritious, resource-efficient and accessible form of protein, palm larvae, with technology and farming systems proudly built in Ghana.



#### **1ST RUNNER UP**

Vetsark Limited, Nigeria

Sector: Agriculture

Website: www.vetsark.com

Vetsark Limited is an agri-financing startup that helps farmers and agribusinesses in Africa access finance, increase productivity, and improve their profitability. They bridge the gap between farmers and financial institutions, and are helping unlock the potential of African agriculture.





#### 2ND RUNNER UP

#### Agki Medical Laboratory, Tanzania

Sector: Healthcare

Website: <a href="http://agkimedicallaboratory.or.tz/">http://agkimedicallaboratory.or.tz/</a>

Agki Medical Laboratory is working to solve the problem of Anemia in pregnant women and children under the age of five living in rural communities. It offers a digital mobile dispensary for rural patients by providing affordable laboratory tests for diagnosis, clinics, medications for treatments and free health education.



# SANKALP ECOSYSTEM AWARD WINNER

#### Hearty Engineering, Ethiopia

Sector: Agriculture

Website: heartyengineering.com

An Agri Tech startup that provides an intelligent and IoT-supported technology device that helps monitor and treat livestock's health thereby showing how innovation can make a significant impact when wrapped in technology.



#### SANKALP AFRICA AWARD FINALISTS 2023



#### FINALIST

#### Afriagrimark Enterprise, Kenya

Sector: Agri-Technology

Website: https://afriagrimark.com/

It has created a marketplace allowing smallholder farmers to efficiently leverage their value networks to access competitive markets and better services by building a super-digital infrastructure allowing farmers to access markets for their produces, as well as agronomic services, post-harvest assets, logistics and

credit.



#### **FINALIST**

#### KwikBasket, Kenya

Sector: Agri-Technology

Website: www.kwikbasket.com

KwikBasket is an agritech-based e-commerce platform solving the problem of access to markets for farmers addressing the fresh produce supply chain constraints of commercial kitchens. It provides smallholder farmers with access to structured markets with predictable demand and supply thus giving them the opportunity to produce more and have higher incomes.



#### **FINALIST**

#### THINKBIKES, Nigeria

Sector: E-mobility

Website: www.thinkbikes.com.ng

THINKBIKES is solving transportation and logistics issues for small businesses by providing last mile transportation through manufacturing of Electric cargo bikes and making them available for ride sharing and lease to individuals and businesses in urban and rural communities for affordable clean mobility of goods using a mobile app.



#### **FINALIST**

#### UmojaLands, Zimbabwe

Sector: Agri-Fintech

Website: www.umojalands.co.zw

It has created a marketplace allowing smallholder farmers to efficiently leverage their value networks to access competitive markets and better services by building a super-digital infrastructure allowing farmers to access markets for their produces, as well as agronomic services, post-harvest assets, logistics and credit.



#Sankalp**Africa**2023



# THE AGENDA





#### SANKALP AFRICA 2023 THEME: TRANSFORMING IMPACT

Three fundamental shifts in our thinking define the theme of Sankalp this year which is #TransformingImpact. This year, across our flagship summits, we will bring together global and regional collaborators who will transform impact to help achieve the SDGs.

As we write this theme note for the 10th Sankalp Africa Summit 2023, Kenya is suffering from the worst drought in four decades and floods are ravaging Nigeria on the opposite side of the continent. Land temperatures have recorded highs of between 40 - 60 degrees centigrade in some regions, and extreme heat waves are crippling power and water supplies across countries.

This global climate crisis threatens the lives and livelihoods of over 100 million in extreme poverty. It could destabilize local markets, increase food insecurity, limit economic growth, and increase risk for agriculture sector investors, especially across Africa. Despite the fact that Africa's economy relies heavily on agriculture, the vast majority of its production is entirely dependent on rainfall, which is becoming more and more erratic – alternating between droughts and floods across the continent. The impact on countries in the Global South is severe.

We wish we were writing about a future world but this is the reality of today. We are not yet done with the pandemic that is still taking lives and disrupting economic growth in emerging markets. Developmental progress has regressed, more people are being pushed into poverty, and already vulnerable populations continue to be adversely impacted. Empathy to look beyond our own personal world is needed now more than ever.

We would like to embrace three fundamental shifts in thinking along with the Sankalp community of practitioners as we navigate this changing world dynamic.

#### TRANSFORMATIONAL CHANGE VERSUS BABY STEPS

The pace with which the world is changing is outstripping our slow, but steady progress. Entrepreneurs need to think radically, create out-of-the-box solutions, and accelerate unlikely alliances to drive the transformational change the world so desperately needs. Innovative, sustainable solutions need support to scale locally and be replicated globally.

#### INTERCONNECTEDNESS VERSUS INDIVIDUALISM

Our world is more interconnected than ever, and each individual action has an impact (positive or negative; intended or unintended) on the community and our environment. We need to think individually but act communally in the best interest of our increasingly connected global community. Collaboration is key.

#### MAKING THE CHANGE HAPPEN VERSUS WAITING FOR THE CHANGE

This transformational change requires our proactive efforts and a sense of global empathy. Our global community is made up of individuals – and each one of us must embody the progress that the world so desperately demands. Our collective efforts will be the driving force for real, sustainable change.

The time for transformational change is today, and at Sankalp, we are bringing together a community of global entrepreneurs and practitioners who are driven by impact.

As always, we remain an entrepreneur-centric convening, focused on bringing together mission-driven for-profit enterprises, impact investors, development finance institutions, philanthropic foundations, angel investors, private sector, incubators, accelerators and governments. Sankalp's framework of knowledge, capital, and networks remains at the core of our community. Building on the discourses around key thematic areas of gender and livelihoods, agriculture, climate change and energy, circular economies, water, health and sanitation, and financial inclusion, we will convene the ecosystem.

We look forward to your individual and collective contributions to help drive this transformational change forward.



#### **AGENDA OVERVIEW**

The Sankalp Africa Summit 2023 agenda offered a plethora of over 40 knowledge sessions facilitated by 263 speakers and moderators in different formats such as masterclasses, panels, showcases, enterprise pitches, and deal rooms. It was designed to allow all participants to derive, participate in, and impart knowledge at Sankalp.

Some of the sessions across various formats and sectors included:

#### IMPACT INVESTING

- Opening Plenary | A Decade of Transforming Impact
- A Spotlight on Ugandan Enterprises (Deal Room)
- · Africa Thrives: Run, Stumble, Standup, Repeat
- Female Founders' Showcase
- Juggling Capacity Development and Access to Capital: Are Effective Models Possible? (Invitation Only)
- Sankalp Awards Showcase
- Context and Conflicts: Managing Impact While Investing for Exits
- Climate Change Deal Room | Advanced Sign-Up Required
- From the frying pan into the fire: Avoiding the Pitfalls of Investment Decision-making
- ESG Masterclass: A Value Creation Strategy to Transform from the Inside for the Outside

#### **HEALTHCARE & SANITATION**

- Grand Challenges Canada Presents: Healthcare Revolutionaries
- Transformative Healthcare Business Models for Sustainable Impact in Africa
- Coming Out Clean: Innovative Financing to Support the WASH Sector

#### SOUTH-SOUTH COLLABORATION

- Encouraging Intra-regional Trade and Investment: AFCTA and Impact Investing
- Is ESG Merely Neo-colonialism for Africa?

#### **GENDER & LIVELIHOODS**

- It's Time to Care! The Private Sector's Role in Boosting the Care Economy
- How to Soar: Strategies to Support Women Entrepreneurs | Invitation Only Roundtable
- Inclusive Value-chains: Experiences from Gender-mainstreaming Interventions
- Making Cents: Inclusive Financing Approaches to Scale Women-Led Businesses
- Africa, Breadbasket for the World: Enabling a Gender-Inclusive Agriculture Ecosystem
- Beyond a Seat at the Table: Inspiring Proactive Female Decision-Makers
- Women at Sankalp | Invitation Only

#### **CLIMATE CHANGE & CLEAN ENERGY**

- The Secret to Adaptation Investment
- Voluntary Carbon Markets 101
- Action to Traction: A Spotlight on Innovative Clean Energy Enterprises in Africa
- Green Entrepreneurship in Kenya: Understanding Key Trends, Opportunities, and Challenges
- Climate Modeling Masterclass: An Integrated Approach to Climate Mitigation, Adaptation and Financing
- Accelerating innovation in renewable energy | SolarX Grand Challenge

#### AGRICULTURE, NUTRITION & FOOD SECURITY

- Scaling Up Regenerative Agriculture: a Social Entrepreneur's Perspective
- It takes a Digital Village to Improve Smallholders' Productivity and Resilience
- What is the Real Cost of Food Security?
- Is GMO the Answer to Food Security for Sub-Saharan Africa?
- Scaling SMEs to Strengthen African Food Systems Making it Affordable, Nutritious and Accessible
- Scaling Nutrition Impact Through Enterprise Support

# ENTERPRISE SUPPORT AND ENTERPRISE MASTERCLASSES

- Scaling Strategies for Growing Your Enterprise | Masterclass
- Fail Fair: Celebrating the lows | For Entrepreneurs Only
- The Art of the Ask: How to Ask Investors for Money
- 10 Years of the Africa Prize: Commercialization Training for Early-Stage Entrepreneurs

#### **TECH FOR GOOD**

- Main Plenary | Imagining the Future of SciFimpact
- Data Fluency for Non-Techies!

#### **EDUCATION & THE CREATIVE ECONOMY**

- Solutions to the Learning Crisis in Africa
- The Future of Cultural and Creative Entrepreneurship in Africa





#### MAIN PLENARY DISCUSSIONS

#### A DECADE OF TRANSFORMING IMPACT



We are recognizing the impact the environmental crisis has on our society and it's undermining the fundamentals of our society, even of the social and economic progress we've seen over the past 10 years....it's asking us to rethink and reshape our economies in such a way that they do not only benefit people but also benefit the planet.

CAROL GRIBNAU, EXECUTIVE DIRECTOR, THE DOEN FOUNDATION

Ten years ago Sankalp set out on a journey to bring lessons learned from the Indian ecosystem to East Africa, and to build stronger corridors of South-South collaboration. The idea was simple: given the learnings and experience of building ecosystems in the Global South, could we help build an enabling environment for entrepreneurs, better, faster, and stronger? The last ten years have indeed seen a rapid transformation of the entrepreneurial ecosystem.

In 2014, there were less than \$500,000 dollars worth of investment deals made in Africa, and in 2022, we saw nearly \$5 billion worth of investments made on the continent. When Sankalp first expanded to East Africa, there were only a handful of accelerators in Nairobi – fast forward to today, Kenya alone has nearly 100, and a number of which are based in smaller cities outside of the capital hub. Accelerators and investment funds alike have diversified to deepen their sectoral focus. Membership networks are thriving for ecosystem players to enable better collaboration. Sub-Saharan Africa has become a beacon for impact investors looking to support business-led development.

We've seen a significant evolution in the ecosystem, the quality of the entrepreneurs, and the diversity of the investors, but we still have a long way to go. This discussion looked not only at the progress that has been made but at the catalytic interventions needed to truly drive #TransformationalImpact.



#### MAIN PLENARY DISCUSSIONS

#### IMAGINING THE FUTURE OF SCIFIMPACT



The problem of the future is also present now. So we have to simultaneously try to meet the world where it's at, while save the everyday problems. We cannot leave this to five years from now.

JOHN KAMARA, FOUNDER, ADANIAN LABS

The Industrial Revolution sparked the first wave of modern science fiction narratives, which used the power of creative storytelling to explore the implications of unfolding technological developments. Science and speculation drove those stories and narratives, allowing people to truly begin to envisage the radical possibilities that lay in the near and distant future.

Africa has leapfrogged the early industrial revolutions of the turn of the century, and has the potential to embrace the 5th Industrial Revolution that may merge digital, physical, and biological technologies that will enhance the well-being of society. Emerging technologies are raising standards of living by providing access to new tools of production, scalable energy systems, and globalised distribution networks. Information and communications technologies have opened up an unprecedented range of economic opportunities and transformed the lives of millions of people across Africa.

This is what we know and have experienced so far. But what if we could unleash our creativity for the progress of developmental goals? What if we could have faith in out of the box thinking and wild, unrealistic ideas? How quickly could we make better progress for society? What will developmental progress look like in 10, 20, 50 years?

Science fiction reminds us that science isn't just about what's already been discovered; it is also about the unknown and embracing what we don't yet understand. The ideas and concepts of these narratives will inspire the imaginations of countless innovators, entrepreneurs and inventors, inspiring them to pursue innovations and discoveries which might otherwise have been inconceivable. SciFimpact is the future of development's progress, and this session explored the ideas of several impact visionaries who painted for us their vision of the future, where futuristic technology meets development.

# PRE-SANKALP EVENTS

#### INVESTOR NETWORKING BREAKFAST

This early morning breakfast session, hosted in collaboration with FSD Uganda, was an excellent opportunity for investors interested in a wide range of sectors to network and explore opportunities for co-investment while reviewing enterprises in Uganda's impact ecosystem. FSD Uganda presented their Deal Flow Facility and were able to onboard 13 new investors to the platform through this session at Sankalp.

# GIZ AND SANKALP IMPACT LEADERSHIP DINNER

The dinner, cohosted by Intellecap and GIZ, was a 'semi-formal with a touch of Africa' themed event hosted at Zen Garden in Nairobi where we wined and dined with leaders in the global impact sector.



# ECOSYSTEM SIDELINE EVENTS

Event Title	Event Description
Grand Challenges Canada Meet and Greet Event	An event hosted and led by Grand Challenges Canada to expose their healthcare revolutionaries to other like-minded investors and healthcare innovators
ASSEK Ecosystem Connect	A session hosted by ASSEK to engage Kenya's ecosystem leaders and founders on digitalization capacity building for Entrepreneur Support Organizations (incubators, accelerators, community working spaces) to increase their resilience and adaptation by providing new revenue and value-producing opportunities.
Segal Family Foundation Networking Reception	A networking reception session hosted by Segal Family Foundation where grantmakers and impact investors alike were invited to join the host for laughs, drinks, and networking
YALI Alumni and Partners Networking BreakfasT	This session hosted by YALI (Young African Leaders Initiative) sought to network impact investors with YALI alumni seeking investment for their ventures.
Value for Women's Networking Breakfast	An invite-only session hosted by Value 4 Women to engage the impact community on networking and conversation on 10 years of insights on gender, business and investment.
Social Enterprise Showcase and Networking Event - How Welthungerhilfe (WHH) is using Social Entrepreneurship to drive innovation	A hybrid session hosted by SHONA, Ansa Africa & SNDBX and supported by Welthungerhilfe and BMZ where participants met and learned about how 8 social enterprises in WHH's portfolio are using innovative approaches to improve the incomes and productivity of smallholder farmers and access to clean water in Uganda, Kenya, Ethiopia, Malawi, Zimbabwe and Sierra Leone.
ANDE Member Pre- Sankalp Networking Reception 2023	A networking reception session hosted by Open Capital Advisors, GrowthAfrica, Miller Center and ANDE where ANDE members were treated to an evening of networking and safe socializing.

# PARTNER EVENTS & LAUNCHES

#### SEAF CEED BREAKFAST MEETING

For capital providers and capacity-building organizations interested in exploring ways to offer capacity development and access to capital to impact zebras. Hosted in collaboration with CEAF & SEED, this was an early morning breakfast session aimed at exploring four key points i.e. recent research around what is needed for the "missing middle" SMEs to grow, what models are most effective in terms of SME needs and long-term economic impact, how we can build upon the most successful models going forward, and whether effective coordinated approaches must continue to be subsidized by donors, or are there sustainable business models for providers.

#### VILLGRO AFRICA REPORT LAUNCH

Villgro Africa launched a report with data on their significant impact on the healthcare sector in Kenya and Africa overall by investing in startups with the potential to create positive change, drive growth, and provide opportunities for local investors to fund promising innovation in the healthcare space. Villgro Africa is also betting big on Africa with an estimation that the healthcare market will be worth \$259 Billion by 2030. In their report launched at the 10th Sankalp Africa Summit, Villgro Africa have an overview of the over \$2,146,401 in seed capital that they have committed and distributed in the last 7 years since their inception to 53 health startups that cater to those living at the bottom of the pyramid in Africa. To date, these enterprises have generated revenues of over \$5.2 million, generated 540 jobs and touched more than 2 million lives according to the impact report dubbed the 'Villgro Africa 2015-2022 Impact Report'. Villgro Africa also cohosted the Sankalp Happy Hour and used this as an opportunity to celebrate 7 years of existence and impact in Africa with a cake cutting ceremony.



# PARTNER EVENTS & LAUNCHES

#### VISA FOUNDATION PROGRAM LAUNCH

Visa Foundation, a strategic partner to the 10th Africa Sankalp Summit in Nairobi, Kenya, announced a \$1 Million grant partnership with two African organizations focused on the importance of building an ecosystem to support women entrepreneurs across the African continent.

This funding, as part of Visa Foundation's five-year \$200 Million Equitable Access Initiative launched in April 2020, is a strategic and much-needed commitment to support gender-diverse and inclusive Small and Medium Businesses globally. Visa Foundation will work with AfriLabs and the Graca Machel Trust to identify and support the grant beneficiaries.



#### **EXHIBITION SPACE**

This year, the Sankalp Africa Summit hosted the largest number of exhibitors in Sankalp's history with thirty-five exhibitors present at the event. Of these thirty-five, fifteen were entrepreneur exhibition space and some even had a foosball table to attract footfall into their exhibition space and to keep the Sankalp community in the networking area engaged.



#### LEGO PLAY @ #WOMENATSANKALP

This year's #WomenatSankalp was a truly phenomenal experience. The Sankalp Team engaged certified LEGO® Serious Play Facilitator Eliza Hogan to lead an evening session where over 100 women in the impact space were taken through a fun and therapeutic session that involved building meaningful structures using LEGOs to represent balance in their lives, and representing how each woman could thrive individually, as well as collectively. LEGO Serious Play is a facilitated thinking, communication and problemsolving technique for use with organizations, teams and individuals that draws on extensive research from the fields of business, organizational development, psychology and learning, and is based on the concept of "hand knowledge." The activity took about an hour after which the participants came together for dinner and drinks.



#### KIDS @ SANKALP

In another #FirstAtSankalp, and in a quest to make Sankalp Africa as inclusive as possible, day care services were made available for any parents and guardians that needed the service. The children were engaged in activities such as drawing and colouring to keep them busy throughout the day as their guardians participated in Sankalp. Dedicated nursing facilities were also available for mothers to pump or breastfeed for their little ones.

#### SANKALP SCHOLARSHIPS

In Sankalp's true spirit of being inclusive and equitable, the Sankalp Team offered sixteen full scholarships and six-half scholarships to deserving members of the impact community to enable them to attend and participate in the two-day event. Sankalp Scholarships are typically awarded to individuals who are willing to attend but are financially constrained and may not be able to purchase the full-priced Sankalp ticket.



#### SANKALP'S 10-YEAR CELEBRATION

Sankalp used this opportunity to recognize some of our longest-running partners like FMO, Doen, Shell Foundation, Argidius Foundation, USAID, IFC, IDRC, and Rockefeller who have been instrumental over the years in their support of Sankalp Forum. We also went back to our roots and invited many prior Sankalp Award Finalists to host sessions at Sankalp for entrepreneurs, by entrepreneurs. Sankalp alumni curated the sessions: 'Scaling Strategies for Growing Your Enterprise' and 'Fail Fair: Celebrating the Lows', both of which created safe spaces for entrepreneurs to share their experiences, grow, and learn. Sankalp's decade in Africa wouldn't have been complete without cake, so we celebrated happy hour in true form with copious amounts of cake for everyone!



#### PETE'S COFFEE

As has become Sankalp's tradition, the irresistible aroma of freshly ground beans filled the air as freshly brewed coffee was made available to attendees over the two days of the event courtesy of Pete's Coffee; an independent locally owned Kenyan brand that has been serving respective customers since 2012. Other items that turned out to be favourites included their iced mochas, iced lattes, fresh croissants, and freshly squeezed lemonade, which went a long way to keep customers rejuvenated in the equatorial heat.

#### SUSTAINABILITY @ SANKALP

In another #FirstAtSankalp, the Sankalp Team promised to plant a tree for every meeting booked on the Al-powered matchmaking platform; Brella. In total, 2,222 meetings were booked and the team embarked on the tree planting exercise in Oloolua Forest in April 2023 and planted 5,500 trees.

Additionally, Sankalp partnered with Jibu Water to provide reusable aluminum bottles that were issued to each attendee at the Summit's registration point. Sankalp also coordinated with the Jibu Water team and the catering staff at the venue to provide 20-liter water canisters that attendees could use to refill their aluminum bottles with water throughout the two days of Sankalp. This was an excellent effort to eliminate the use of single -use plastic bottles which, according to Office H2O, cause the death of 1.1 million marine creatures each year.





# DEAL ROOMS & ENTREPRENEUR SHOWCASES

A select number of entrepreneurs, who in total accounted for ~38% of Sankalp Africa Summit participants, participated in some great sessions that allowed them to showcase their work to investors, fellow entrepreneurs and other members of the Sankalp community. Some of these sessions were The Female Founders' Showcase which was designed exclusively for women-founded businesses seeking to raise capital and the Sankalp Awards Showcase which featured the 10 Sankalp Awards finalists from different parts of Africa who are sustainably and profitably making the world a better place, and the Climate Change Deal Room which provided an opportunity to a select set of high potential enterprises with a clear climate action bias to engage with angel investors, venture capital, private equity companies, and foundations with the aim of helping them raise capital and accelerate their growth.

Other sessions that sought to highlight the work of entrepreneurs included:

- A Spotlight on Ugandan Enterprises cohosted by FSD Uganda this was structured to pair investors and DFF (Feal Flow Facility) entrepreneurs based on their interest areas, such as sector, and ticket size and has entrepreneurs pitching to the investors for 3 minutes before a 10-minute Q&A and discussion.
- Grand Challenges Canada Presents: Healthcare Revolutionaries which was structured as a pitch session for enterprises funded by Grand Challenges Canada and working to address issues in sanitation, early childhood development, maternal and newborn health and more who show incredible promise in the global health space through tackling key issues affecting health systems in Sub-Saharan Africa.



## A SPECIAL THANK YOU TO OUR PARTNERS

**ORGANIZERS** 





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## VISA Foundation

**AFFILIATE PARTNER** 



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PROGRAM PARTNERS

# ENERGY VIlloro CATALYST Safrica









#### **KNOWLEDGE PARTNERS**











Africa Prize for Engineering Innovation





A merger of ClimateCare & Natural Capital Partners













#### **ENTREPRENEUR SUPPORT PARTNERS**







#### FRIENDS OF SANKALP













## THANK YOU

## FOR BEING PART OF THE SANKALP AFRICA SUMMIT 2023!

We are in active planning for continued engagement year-round through regional summits, Sankalp Dialogues, and new digital content. Follow us on **LinkedIn**, **Facebook**, **Twitter**, and **YouTube** to stay engaged with us! If you are keen to co-host a small group or sector-focused event, or digital virtual convening, or are keen to partner with us at future events, please reach out to us.

#### **CONTACT US**

Pramit Banerjee
Pramit.banerjee@intellecap.net

Margaret Nakunza margaret.nakunza@intellecap.com

Elsie Wanjiku elsie.wanjiku@intellecap.com Enam Gbekor enam.gbekor@intellecap.com

Parita Shah parita.shah@intellecap.com



### ANNEX

#### **ATTENDING ORGANIZATIONS**

- 100x Impact Accelerator
- 2X Global
- 60 Decibels
- 637 CAPITAL
- A to Z Impact
- · A-Lite Uganda Limited
- AAIC Partners Africa
- Aavishkaar Group
- ACADES
- Acasia Ventures
- · Accion Global Investments
- · Aceli Africa
- Acumen
- Acumen Resilient Agriculture
   Fund
- Adanian Labs
- · adelphi research gGmbH
- · Advance Consulting
- Advance Insight
- · Advancing Green
- AECF
- AEMDA
- AFEX Nigeria
- AFEX Fair Trade Limited Kenya
- AFEX Fair Trade Limited Uganda
- Afriagrimark Enterprise Limited
- Africa Business Radio
- · Africa Coffee Academy
- Africa Eats
- · Africa Grant Advisors
- Africa Guarantee Fund (AGF)
- Africa Jobs Network
- Africa Podfest
- African Development Bank (AfDB)
- African Leadership Academy
- African Management Institute
- AfriLabs
- · Afya Pamoja
- Afya Research Africa
- · AgFunder News
- Agki Medical Laboratory Laboratory

- AGRA
- Agri Frontier
- · Agribiz Uganda Limited
- Agricultural Business Center ABC
- · AgriShare Uganda
- · Agro Supply Limited
- · Agrosahas International Private Ltd
- Agsol
- Ahimsa
- AHL Venture Partners
- Aiesec
- · Aiponics Inc
- AISECT
- · Akvo Kenya Foundation
- Alaska Tanzania
- Almasi Experience
- AlphaMundi
- AlphaMundi Foundation
- AMPERSAND
- AMREF
- Amref Health Innovations
- Ancywax
- Ansa Africa
- Anza
- Anza Entrepreneurs Ltd
- Anza Village
- African Plant Nutrition Institute (APNI)
- · Apollo Agriculture
- · Apsid Consulting Company Ltd
- Aqua Clara Kenya
- · Aqua for All
- AquaRech Ltd
- ARAF
- Araya Venture Lab
- Argidius Foundation
- Arinifu Technologies Ltd
- Ariya Finergy
- Ascent
- Ashoka
- Aspen Network of Development Entrepreneurs (ANDE)

- ASSEK
- Atlas Al
- Atraxx Advisory Ltd
- Auto-Truck East Africa Ltd
- AVPA
- Avunja Mobile
- Baobab Circle
- Baridi
- Barka Fund
- BasiGo
- Batian Nuts
- BAYE Africa
- Be Girl
- Beaux Monde
- Belgian Investment Company for Developing Countries (BIO)
- Bena Care
- · Bethel Advisors
- Beyond Capital Ventures
- BFA Global
- BiD Capital Partners
- Bidhaa Sasa
- Big Farm Enterprises Ltd
- Bigmiitch Events
- Bill & Melinda Gates Foundation (BMGF)
- · Biofit Feeds
- Bioquest International Private Ltd
- Biovision Foundation
- Bird Story Agency
- Bivac Co
- Blackfrog Technologies Private Ltd
- Blooms & Drapes
- · Boehringer Ingelheim
- Boka Eats
- Botanic Treasures Ltd
- Bottle Logistics East Africa
- Bahir Dar Plant and Tissue Culture Enterprise (BPTCE)
- BrainCapture
- · Brands on a Mission
- · Bridge Kenya
- Brighter Investment

- · Briter Bridges
- · BroadReach Group
- BuildX Studio
- · Burn Manufacturing
- Business Acceleration for Young Entrepreneurs in Africa
- · C-Quest Capital
- · Câm Dairy Foods
- Capital Solutions Ltd
- Carbon Trust
- · Cassia Capital Partners
- Catalyst Fund
- CEED Tanzania
- CELZ Corporation
- Center for International Private Enterprise
- Chanzo Captial
- CheckUps Med
- · Cherehani Africa
- Children's Investment Fund Foundation (CIFF)
- · Chillington Rwanda Ltd
- CIST East Africa Industries Ltd
- CITG Consulting Inc.
- Claphijo Enterprises Ltd
- Kieti Law LLP (CDH Kenya)
- Climate Impact Partners
- Climate Lead Africa
- Climate Resilience Fund
- Climate-KIC
- · Coaching for Impact
- CoAmana
- Coast Sustainable Fisheries Group Ltd
- Connect Food Plus
- · Consult for Change
- Convergence Blended Finance
- · Copia Global
- Cosma Sustainable Rural Development
- Cowtribe Technology Limited
- CrossBoundary
- Catholic Relief Services (CRS)
- Crypsense Digital Group
- Cycle Connect

- Dalberg
- Damu Sasa System Ltd
- Darley Investments Ltd
- Daughters of Africa
- Dawa Mkononi
- Deevabits
- Degas
- DeHaat
- Delegation of the European Union to the Republic of Uganda
- Delta Education Collective
- Delta40
- World Wildlife Fund (WWF)
- Deutsche Gesellschaft für Internationale Zusammenarbeit (GIZ)
- Dutch Fund for Climate and Development (DFCD)
- DigiCow Africa
- · Disability Impact Fund
- Dob Equity
- DOEN Foundation
- DOT Glasses
- DRK Foundation
- Drop Access
- · Duke Innovations in Healthcare
- E-MAZAO
- E4IMPACT Foundation
- EA Foods
- EarthEnable Inc.
- East African Smart Villages and Rural Mobility
- Eastern Africa Alliance on Carbon Markets and Climate Finance
- · Easy Solar
- Easytech Farm Solutions Ltd
- EAVCA
- Echale International
- Ecobank
- Ecocycle Ltd
- Ecodudu
- Ecolibrium Company Ltd
- Edge Growth Ventures

- Educan International
- Educate!
- EEP Africa
- EFF
- Efficaxx Support Consultants Africa Ltd
- elea
- · Elearning Solutions
- Swiss Agency for Development and Cooperation (SDC)
- Enactus
- ENEA Advisors
- EnerGrow
- Energy 4 Impact
- EnSo Impact
- Enterprise Development Center
- UpTex East Africa
- Entrepreneurship To The Point (eTTP)
- Enviu
- ESG Whiz
- Essential
- European Union Delegation to the Republic of Kenya
- Events Automation & Registration
- Everest Enterprises Ltd
- eWAKA Mobility Ltd
- Exeo Capital
- Exotic EPZ Ltd
- Ezrah Charitable Trust
- EzyAgric
- Fabundance
- Factor[e] Ventures
- Food and Agriculture Organization (FAO)
- Farm To Feed
- Farmbetter
- FarmMoja
- Farmworks
- Fastagger Inc
- · Feedback to the Future
- Financial Sector Deepening (FSD)
   Uganda
- FINCA Ventures

- · Find Diagnostics
- FinFort Ltd
- Flexpay
- Foundation for Innovative New Diagnostics
- Founders Factory Africa
- · Freehand Studios Kenya
- FREO2 Foundation Australia
- FSD Africa Investments
- FSPN Africa
- Future at Play Ltd
- GBS TV
- GDI Africa
- GEI.invest Finance Catalyst
- GiveWatts
- Global Alliance for Improved Nutrition (GAIN)
- Global Distributors Collective
- Global Innovation Fund
- Global LPG Partnership
- Global Partnerships
- Global Perspectives Initiative
- Global Projects
- Global Steering Group for Impact Investment (GSGII)
- Global Off-Grid Lighting Association (GOGLA)
- Golden Pot
- Gommyr Power Networks
- Good Nature Agro
- · Goodwell Investments BV
- Graca Machel Trust
- Grace Clean Energy & Water Ltd
- Gracela Ventures SMC Ltd
- · Grand Challenges Canada
- · Grant & Co.
- Grean World Energy Technologies PLC
- Green Charcoal Uganda
- Green Scene Energy PLC
- · Greenfoot Africa
- GreenMax Investment Managers
- · Greenpot Enterprises Ltd

- · Griincom Innovate Ltd
- Grounded
- GrowthAfrica
- GSMA
- Happy Pads
- Harambee Youth Employment Accelerator
- Hawkins Eberdal Ltd
- · Health Finance Coalition
- Health Solutions Ventures
- · Health-E-Net
- Hearty Engineering
- Hela Apparel Holdings PLC
- HEVA Fund
- Hiveonline
- · Honey Products Ltd
- Horizon Business Ventures
- Human Development International Kenya
- IDH
- IFAD
- · IFC
- IFDC 2SCALE
- Ifortify
- iGravity Kenya
- IKEA Foundation
- iKnowFarm
- · Ilara Health
- Impacc
- Impact Investing Kenya
- Impact Investing South Africa
- ImpactDev Africa
- Impala Credit
- Impulse Recycling
- Inclusive Energy
- InfraCo Africa
- Inner Strength Coaching
- Insectary
- inSupply Health
- Intellecap Advisory Services
- International Development Research Center (IDRC)

- International Fertlizer Development Centre (IFDC)
- International Potato Center
- International Solar Alliance
- · Internet of Elephants
- Inuka Trust
- Invest India
- IOME 254
- iProcure LTD
- IOVIA
- Iriba Water Group
- Irri-hub Ke Ltd
- ISF Advisors
- · Ishk Tolaram Foundation
- · Jackfruit Finance
- Jali Finance Ltd
- Jaza Rift Ventures
- Jibu
- Jiro-Ve
- Jobtech Alliance
- Johns Hopkins University
- Johnson & Johnson
- Johnson Duro PR
- Journalism Centre on Global Trafficking
- JuakaliSmart
- Jufra Food Processors
- KAKUTE PROJECT
- Kameme FM
- Kamsa Poultry Farm
- Kasha Global
- Katapult Africa VC
- KawiSafi Ventures
- Kayana Create
- Kazi Yetu
- KCIC Consulting
- KDVI
- Keep IT Cool
- Kenya Association of International Schools (KAIS)
- Kenya Catalytic Jobs Fund
- Sinapis

- Kenya Climate Innovation Center (KCIC)
- Kenya Climate Ventures (KCV)
- Kenya Green Supply Ltd
- Kenya Innovative Finance Facility For Water (KIFFWA)
- Kenya Women Microfinance Bank
- Kenyatta University
- KEPSA
- KfW Development Bank
- Kenya Green Building Society (KGBS)
- Kibera Shoes
- Kidogo
- · Kijani Testing Ltd
- Kilimo News
- Kipawa
- Kiri EV Ltd
- Kiva
- KOIS Invest
- Komaza
- Kontiki Bamboo Works Ltd
- Kua Ventures
- Kubik
- Kuza Africa Foundation
- Kwangu Kwako
- KWFT
- KwikBasket
- Lansing Group LLC
- Lean Energy Solutions
- Legacy Creative
- Legendary Foods
- Lelapa & African Crowdfunding Association
- Loftyinc Capital Management
- Lotec Rwanda Ltd
- Luteari Insumos & Servios Agrcolas
- M-KABATI
- M-Kyala Ventures
- Mace Foods
- · Maisha Meds
- Maii Milele
- MajiAgri Solutions Ltd
- Majik Water Ltd

- Mako
- Malaica
- Mandela Washington Fellowship
- Mandulis Energy
- Manna Tech Ltd
- Mazi Mobility
- · Maziwa Breastfeeding
- MCE Social Capital
- Mediamax Digital
- Melanin Kapital
- Mercy Corps Agrifin-Sprout
- Mercy Corps Energy For Impact
- Mercy Corps Europe/SPARC IRF
- Mercy Corps Jobtech Alliance
- Mercy Corps AgriFin
- METIS
- MFX Solutions
- mHub
- Microtraction
- Miller Center for Social Entrepreneurship - Santa Clara University
- Mobi-Water
- MOKA
- MoneyMart Finance (Private) Ltd
- MoneyZim PBC (Mari Podcast)
- Moringa School
- Mosabi
- Moto Feeds
- Moto Hope Capital
- Mountain Harvest Coffee
- Moving Frontiers
- Mtindo
- Mukuru Clean Stoves
- Munyax Eco
- Mwangaza Light
- · Nailab Accelerator
- Nala Money
- Nation Media Group
- National Biosafety Authority
- Native Intelligence
- Nature Based Solutions East Africa
- Naturelock Enterprises

- Nayeel Savings and Coop Society Ltd
- Nazava Water Filters
- NBST Africa
- Neopenda
- New Faces New Voices Kenya
- NewGlobe Education
- NIRAS
- Nithio
- Node Bio
- Nomanini
- Nordic Horn of Africa Opportunities Fund (OEF/Shuraako)
- · Nordic Impact Funds
- Norfund
- Novastar Ventures
- North Star Alliance (NSA)
- Nyalore Impact Ltd
- Obamastove
- Offgrid.finance
- OffGridBox
- Oikocredit International
- One Earth Future Foundation
- Ongoza
- Open Capital Advisors
- · Open Road Impact Fund
- Opes LCEF
- · Opportunity International AgFinance
- Oyfam
- · Oxford HR Consultants
- Pan African Climate Justice Alliance (PACJA)
- Pangea Trust
- Paniel Meat Processing Ltd
- Paniel Transportation
- · Papoli Farmers Association
- Partners in Food Solutions
- Payaza
- · Peal Agro Services Enterprises
- Pears Program for Global Innovation
- Pedon Uganda Limited
- Penda Health Ltd
- People Daily Newspaper
- Persistent

- PharmAccess Foundation
- Pharo Ventures
- Plan International
- Pluss Advanced Tech Africa
- Pneuma Networks
- Poonam Vora
- Power Learn Project
- Powerhive Inc.
- Powerstove Offgrid Electricity Lltd (POEL)
- Private Equity Support
- Propeller VC
- · Purple Elephant Venture Studio
- Pyramidia Ventures
- · Quadraat Global
- Quest Digital Finance Ltd (Akellobanker)
- · Quick-Wins
- Rabo Foundation
- Rabo Rural Fund
- · Rada Shoes Ltd
- Radava Mercantile
- Raino Tech4Impact Ltd
- Ramic Agri-Investments Uganda Ltd
- Recycled Pencils & Pens International
- Red Beryl Consulting
- Refugee Investment Network
- Regen-360 Limited Kenya
- · reNature Foundation
- Renew Capital
- Rippleworks
- RISA
- rise international
- · Riziki Source
- Roam Electric Limited
- Rock Impact Capital
- · Rockefeller Foundation
- Rogathe Dairy Farm Products
- · Root Capital
- Royal Academy of Engineering
- Royal Media Services
- Rural Water Supply Network

- SNV Netherlands Development Organization
- Social Enterprise Society of Kenya (SESOK)
- SokoFresh Agri Innovations East Africa Ltd
- Sokoza Events
- Solageo
- Solakilimo Solutions Ltd
- Solar e-Cycles Kenya (TryKe)
- SolarisKit
- · Solibrium Ltd
- · Somo Africa
- Spark
- Splash
- SPOUTS of Water
- STADIA
- Standard Chartered Bank
- · Stanbic Bank Kenya Ltd
- Standard Chartered Ventures
- Standard Group
- · Stanford Seed
- StartHub Africa Consulting
- · Stawi Foods and Fruits Ltd
- Strathmore University
- Strong Start
- SunCulture
- SunFunder
- Sunken
- Supivaa Advisory Group
- · Sustainable Business Consulting
- Swahili Honey
- Syngenta Foundation EA
- Taimba
- TakaTaka Solutions
- Take-a-Stake
- TaroWorks
- Taslaf Advocates
- · Tathmini Consulting
- Tayo uniforms
- TechBridge Invest Africa Ltd
- TechnoServe
- Tees&Dees

- Tetra Tech
- Thando Kinetics
- The Celestial Earth
- The Global Energy Alliance for People and Planet
- The Good Economy
- The Nature Conservancy
- · The Pathology Network Ltd
- The Sanitation and Hygiene Fund
- ThinkBikes
- ThreeArrows Impact Partner
- TIBU Health
- Tilaa Ltd
- Tiny Totos Kenya
- · TIP Global Health
- · Tiwakiki Consulting Ltd
- TLcom
- Toothpick Company
- Toropal
- Trade Hub East Africa Ltd
- Truvalu Kenya
- Turaco
- TV47
- U.S. Development Finance Corporation (USDFC)
- Ubuntu Life
- UDAA Legal Practitioners
- Ugavoil Organic products
- UK-Kenya Tech Hub
- Ukingo Advisory
- Umodzi Poultry Ltd
- Umojalands Zimbabwe
- UN Capital Development Fund (UNCDF)
- Unconventional Capital
- · United Bank for Africa
- Untapped Global
- · University of Nairobi
- Upya Technologies
- US Embassy
- USAID
- USAID Kenya Investment Mechanism

- USIU-A
- USOMI Ltd
- Ustadi Foundation
- Kivu Choice Rwanda
- Utooni Development Organization
- Value for Women
- Varaha Ltd
- Verb Education
- · Verde Afrika
- Vetsark Ltd
- VH Holdings
- · Victory Farms Ltd
- VIEBEG Medical
- · Villgro Africa
- Vintz Plastics Ltd
- Visa
- Visa Foundation
- Vista Ventures Social Impact Fund
- Vivo Fashion Group
- Vuma Biofuels
- WAGA
- WANA Energy Solutions
- Waridi Events
- Warioba Ventures
- WaSap
- Take-a-Stake Fund
- Water Energy for Food (WE4F)
- World Bank
- Wellspring Children's Medical Centre
- WeScale Impact
- WeTu
- Wezesha Impact
- Whave Solutions
- White Gold Camel Milk
- · Widenergy Africa
- · Wilsafrales Enterprises
- Wisdom Energy Hub Ltd
- Wisepower Technologies
- Wo-vencap
- Women Work Network
- Wonderful Occasions Ltd
- World Food Programme (WFP)
- World Resources Institute (WRI)

- · Wylde International Limited
- WymBee
- XALCO Ltd
- Xazu Technologies Ltd
- Young African Leaders Initiative RLC EA (Uganda)
- YOD International.org
- · White Tigers Yoga
- Young African Leaders Initiative (YALI) EA
- Youth and Women for Opportunities Uganda
- Youth Business International
- Yunus Centre
- Yunus Social Business
- YY Ventures Limited
- ZanaAfrica
- Zaulimi
- Zawadisha Kenya Ltd
- Zed Motors
- Ziga Bespoke Services
- Zima Homes
- · Zivanae Afya Bora
- Ziweto Enterprises Ltd
- Zuri Health
- Zydii