

Sankalp Global Summit 2016

Sessions Details

Date	Session Title*	Description
20-04-2016	ANDE India member meeting- Hosted by ANDE India (By invite only)	
20-04-2016	Closing the Education Gap: New Frontier in SME Financing (By invite only)	<p>This is a closed door session - by limited invitation.</p> <p>Social enterprises – privately owned businesses providing “public goods” – are playing an increasingly important role in emerging economies, especially where governments are unable to provide sufficient or quality public services such as health care, clean water, or an extensive power grid. Similarly, entrepreneurs are establishing private primary and secondary schools to ensure that more children have access to education. Even though the demand is extensive and growing, schools are unable to expand largely due to a lack of finance, similar to other small businesses.</p> <p>CapPlus will lead a discussion on the unmet need for finance and its impact, and how financial institutions can close this financing gap while addressing education quality.</p> <p>To request an invitation to this session, please write to Lynn at lraillsback@capplus.org</p>
20-04-2016	Through the Gender Lens: Investing in Women Impact Business - By Invitation Only	<p>Over the years, Sankalp Forum has spearheaded the cause of entrepreneurship and investing into building a more robust ecosystem. One emerging yet critical theme in this arena has been the need to develop more gender balance in business and investing in women impact businesses. At a half day workshop held at Sankalp Summit two years ago, the outcome was that several stakeholders came together and scoped the need to form an alliance that would support this cause. This was primarily led by USAID and GIZ and later DFID and World Bank’s IFC joined hands. Last year also saw the emergence of the Indian Women Impact Alliance (IWIA) and since its formation, many more organizations across investors, corporates, technical service agencies and enterprises have supported the building of a robust dialog and demand better outcomes.</p> <p>At the Sankalp Regional Summits in Indonesia and Kenya, we have built further momentum around this by inviting DFIs and Funders who can pool in capital with intention towards gender lens investment. Through this roundtable on the side lines of the Sankalp Global Summit we are keen to build this dialog that IWIA is leading.</p> <p>This session has limited seating and is by invitation only. Write to arielle.molino@intellectap.com to request an invite.</p>
20-04-2016	Enhancing capacity to accelerate off-grid energy access in India (In Partnership with Shakti Sustainable Energy Foundation) - By invite only	<p>Shakti Sustainable Energy Foundation (www.shaktifoundation.in) in collaboration with Intellectap (www.intellectap.com) has initiated a technical assistance activity to improve access to finance for decentralized renewable energy focused enterprises. With the revised priority sector guidelines to include renewable energy and the increased thrust on rural electrification, Government has clearly shown its intent to enable electricity for all. The need is to translate this into efforts to promote scalable and bankable business models for investors and lenders. Limited capacity of off-grid enterprises that restricts development of such models requires both business and technology side solutions.</p> <p>To kick start this initiative, Shakti Sustainable Energy Foundation and Intellectap intends to hold an initial workshop during the Global Sankalp Summit 2016. This initial workshop will have a discussion based format with working groups and will focus on identification of challenges and solutions to off grid scale up in India.</p> <p>This is an invitation only session with limited capacity. For additional information or request to attend, please write to nidhi.bali@intellectap.com.</p>

20-04-2016	Start-Up Wave Demo Day - By invite only	StartupWave is a virtual incubation platform that has been built as an infrastructure for the Indian startup incubation ecosystem, conceptualized by Intellectap in partnership with Government of UK's Department for International Development in India and GIZ on behalf of the German Ministry of Economic Cooperation and Development (BMZ). StartupWave Demo Days have been launched to showcase promising startups to investors, corporates, mentors, and other who can offer advisory and funding support to them. Our upcoming Demo Day in Mumbai is being organized on the sidelines of the Sankalp Global Summit 2016. It is focused on technology and product startups. Each of the 6 startups will get 20 minutes of time comprising of 5 minutes for product/technology demo, 10 minutes for startup pitch, and 5 minutes for audience Q&A. This session is by invite only. To request for an invite please write to srawan.kamatala@intellectap.com
20-04-2016	Grand Jury Deliberations - Sankalp India Awards 2016 - Closed door	Closed door Grand Jury meeting for Sankalp India Awards 2016
20-04-2016	Catalyzing the Ecosystem to Scale up Healthcare Innovations - By Invitation Only (In Partnership with WISH Foundation)	This session is limited seating and by invitation only. For more information, or to request an invitation, please reach out to Himani at hsethi@wishfoundationindia.org
20-04-2016	Technology Innovation in the Off-grid Energy Sector (In partnership with Rockefeller Foundation) - By invite only	The Institute for Transformative Technologies, with support from the Rockefeller Foundation, will discuss the need for technology innovation for rural mini-grids in India and the supporting ecosystem. Private sector actors, investors, technology-players and energy access practitioners are invited to discuss this roadmap for successfully providing electricity to rural communities in India via solar mini grids. This session is full, and is no longer accepting any more requests for invitations.
20-04-2016	Summit Registrations & Opening Networking Tea/Coffee	
20-04-2016	Open Arena Activities	-Sankalp Innovations Expo -Global Innovators Showcase -Networking Hubs -Mentoring Clinics
20-04-2016	Summit Opening - Innovations for the Next 3 Billion	
20-04-2016	Sankalp India Awards 2016 Presentation	Meet the Sankalp Awards Finalists from India, and Winners from Africa and Southeast Asia
20-04-2016	Open Networking	
21-04-2016	Breakfast Session with USAID's Development Credit Authority - By Invite Only	This Session is an interactive discussion on innovative financing through using credit guarantees. USAID's Development Credit Authority (DCA) uses credit guarantees to increase access to finance and promote growth in developing countries. It uses risk-sharing agreements to mobilize local private capital to fill this financing gap. The objective of this session will be to generate visibility, demonstrate successes, demystify credit guarantees as an innovative financing mechanism and create opportunities for collaborations between like-minded stakeholders, with a focus on the emerging markets. This is an invitation only session with limited seating. For more information to request an invitation, please write to Eleanor at ekeppelman@usaid.gov .
21-04-2016	Day 2 Registrations	
21-04-2016	GIIN Breakfast Session - By invite only	An invitation only breakfast session for members of the Global Impact Investing Network.
21-04-2016	Pedagogy for the Hungry and Foolish - By invite Only	Join this breakfast table discussion to brainstorm on approaches to develop a responsive education system that can enable, propel and nurture the entrepreneurial spirit. Request for invitation to aruna.raman@gmail.com
21-04-2016	Recap of Day 1 & Start of Day 2	Catch a glimpse of the first day and get ready to engage further!

21-04-2016	Open Arena Activities	-Sankalp Innovations Expo -Speed Networking Sessions -Global Innovators Showcase -Networking Hubs -Mentoring Clinics
21-04-2016	Empowering Social Visionaries	This inspirational talk will enlighten you to overcome barriers, go beyond borders, and explore new ways through two major ingredients: 1) Believe in your self, don't take your skills, experiences and qualities for granted. 2) Embrace your weaknesses, your disabilities, your failures and use all these as a source of strength, inspiration and transformation. Kanthari mainly focuses on this last ingredient in order to catalyse social change. a leadership training with a special focus on social issues. We see leaders as problem solvers. But the question is: who are the best problem solvers? Kanthari will give their answer to this question and share examples of such leaders.
21-04-2016	Global Innovations Showcase - Chaired by Kiran Karnik	
21-04-2016	Armchair Discussion between KRS Jamval and Amitabh Shrivastava - Moderated by Kiran Karnik	
21-04-2016	Emerging Market Innovation Lab: An Ecosystem Approach to Accelerate Social Innovations for the Next 3 Billion - By Invite Only	If there is a need for innovations to impact people in resource constrained environments, it is here in the emerging markets, which account for 4/5th of the world population and still host major gaps in terms of supply and demand. But we barely find innovations that impact emerging markets at scale. There are innovations that are being pursued by entrepreneurs or embedded within corporations, but very few of them do see path to sustained commercialization and impact populations at scale. In addition the benefits of technology advancement have not percolated to the next 3 billion at scale and there are a lot of solutions that are focused on the mid or top of the economic and social pyramid. While there are attempts to uncover new innovations, which are a certainly need, there are very few structured attempts to get these innovations out in-to the market and impact at scale. We propose to argue that an ecosystem with focus on experimentation, test beds and social organizing around the solution and accordingly directed capital is needed to accelerate the movement of innovations to solve the Bottom of the Pyramid problems at scale and impact. This roundtable session will encourage participation from stakeholders in the impact ecosystem as well as established practitioners in the field of policy, capital allocation, incubators, entrepreneurs, and investors and also serve as the appropriate audience pool for this session. In this panel, we will strive to answer the following questions: 1) Myths of Innovation - what learning's can the ecosystem take from these Myths 2) Major Shift - From 'An Innovator in Pursuit of an Idea' To 'an Idea in Search for an Innovator' 3) The importance of Social Innovation in solving Emerging market problems at scale
21-04-2016	Networking Break	
21-04-2016	Can Technology disrupt SME Financing ? (Workshop)	
21-04-2016	Finding the Unicorn in Education (In partnership with Unitus Seed Fund)	The quest for finding a unicorn in education sector is full of investor wants, industry prescriptions and policy wish lists. Join the talk as voices from these pockets come together to share what they are looking for. This session is hosted in collaboration with Unitus Seed Fund.

21-04-2016	Impact of Social Risks on Businesses (In partnership with Oxfam India)	<p>What are Social Risks?</p> <p>Social risks as the perceived/real negative impacts on, and threats to individuals, groups of individuals, communities, and societies from social changes triggered by development related activities and the actions of stakeholders such as; corporations /businesses, non-governmental organizations (NGOs), industry associations, government institutions, and regulators. Additionally, any changes resulting from demographic and environmental factors that may not be under the control of any actor itself will also be considered as social risks. These social risks are inclusive of and not exclusive to issues such as labor conditions, health impacts, demographic trends, environmental sustainability, political stability as well as impact on economic opportunities. Such risks have resulted in an increase in poverty, inequality, dislocation of vulnerable sections of the society, loss of livelihood disruption, loss of social and communal harmony, the loss of human livelihood and life, and has even adversely affected the environment viz. destruction of renewable resources, increase in air and noise pollution, water pollution, land degradation.</p> <p>Role of Private Sector:</p> <p>Businesses often engage with socio-demographic groups that are at a higher risk of socio-economic or cultural exclusion since they form part of their value chain as workers, suppliers or consumers. Therefore, the private sector experiences significant exposure to risk across stakeholder segments unless effective prevention, mitigation and coping strategies are not designed and adopted by these companies. However, a short-sighted commercial focus towards risk management is still prevalent in businesses, which prevents them from acknowledging the long-term benefits accruing from effective social risk management. Companies need to better understand their externalities, as doing business is increasingly being shaped by social and environmental challenges that are no longer external to companies.</p> <p>This panel session will help to understand the corporate outlook towards social issues and their perception as a business risk. It will help private sector leaders find business solutions to these issues.</p> <p>This session is hosted in partnership with Oxfam India.</p>
21-04-2016	Leading the pack for supportive policy: Role of Government in supporting Social Enterprises (In Partnership with World Bank)	<p>The World Bank Group has helped support social enterprises across emerging economies over the last two decades. There is an emerging body of evidence to demonstrate the role of Governments in leading the way to champion and shape the social enterprise sector as a way to (i) effectively contribute to broader development goals; (ii) meet unmet needs of those at the base of the pyramid and in rural, remote geographies; (iii) create skills and jobs for youth and marginalized communities; and (iv) raise the bar for corporate social responsibility.</p> <p>This plenary session at the Global Sankalp Summit will bring together policy voices from emerging and developed markets on different Government policies and practices to support innovation and entrepreneurship. The session will converge discussions held at Sankalp Africa and Sankalp Southeast Asia Summits to derive common trends for emerging economies. ☒</p>
21-04-2016	Powering Villages the SMART Way (In Partnership with the Rockefeller Foundation)	The Session will discuss developing the mini-grid sector, with a focus on Smart Power for Rural Development Program by Rockefeller Foundation and Smart Power India. Come listen to various experts discuss the myriad innovations required across policy, financing, technology and community development to catalyse the sector.
21-04-2016	Networking Lunch	
21-04-2016	Corporate Engagement for Maximum Impact: Reverse Pitch	
21-04-2016	From South Asia to the World: Building impactful businesses for the masses	What does it mean to build businesses at scale? The session examines experiences from Bangladesh, Sri Lanka and India. Join in to share your views with the speakers.
21-04-2016	Innovating for Improved Accessibility	In partnership with International Committee of the Red Cross (ICRC)

21-04-2016	Harnessing the Impact Potential of Technology Entrepreneurs (In partnership with Lemelson Foundation, FSG)	<p>In this session, we will explore the critical role of hardware-based technology solutions for poor, the challenges faced by pioneers of such solutions in bringing them to market and to scale them, and the role that various actors like philanthropic funders, investors, intermediaries and even corporations can play to help these pioneers realize their potential.</p> <p>This session is hosted in partnership with Lemelson Foundation, FSG.</p>
21-04-2016	Impact First vs. Finance First: A Road to GES Panel Discussion	<p>When it comes to social enterprises, which comes first - impact or financial sustainability? This panel will explore metrics that social entrepreneurs and impact investors use when evaluating social vs. financial returns.</p> <p>This panel is part of the India leg in a series of global 'Road to GES' events leading up to the Global Entrepreneurship Summit in June 2016 in Silicon Valley. Hosted by President Obama, GES 2016 will include inspiring global social entrepreneurs and impact investors who are creating new opportunities for investment, partnership, and impact. This year's winner of the Sankalp Global Innovation Challenge will receive an invitation to attend GES 2016 along with paid accommodations in Silicon Valley during the Summit.</p>
21-04-2016	Shifting Gears to Accelerate Scaling up of Healthcare Innovations (in Partnership with WISH Foundation)	<p>This session will delve into how to tap into the large volume-low margin business that government public health system offers which not only helps the government health delivery to make significant health impact with increased efficiency cost effectiveness. Simultaneously that allows accelerated growth for IBMs resulting in faster break-even and scale up. Additionally how do IBMs mitigate the challenges posed by the government procurement and payment system especially as an innovator as well as start up.</p>
21-04-2016	Integrating Southeast Asia: Building Innovative Regional Enterprises	<p>Idea is to assess the ASEAN region for opportunities and collaborations.</p>
21-04-2016	Open Arena Activities	<ul style="list-style-type: none"> -Sankalp Innovations Expo -Speed Networking Sessions -Global Innovators Showcase -Networking Hubs -Mentoring Clinics
21-04-2016	EU-India collaboration: Fostering Entrepreneurial cooperation, investment growth and active citizenship	<p>The European Union has proven to have one of the most nurturing and leading entrepreneurship ecosystems in the world while India has the fastest growing number of entrepreneurs, specifically social entrepreneurs, the session will aim to harness the power of both.</p> <p>In order to innovate scalable solutions to pressing local and global problems, collaboration among people, enterprises, political and economic unions is paramount. Connecting the world is no longer a choice but an imperative. EU & India with the existing framework for cooperation, in particular, the 2004 EU-India establishment of Strategic Partnership has revised their priorities, focussing on entrepreneurship and global impact investment.</p> <p>This session will work to identify areas of collaboration and partnerships towards empowering the next 3 billion.</p> <p>This Session will focus on the potential to create an Indian European ecosystem to deliberate on opportunities and challenges faced by entrepreneurs, investors, government officials and changemakers to elaborate on:</p> <ol style="list-style-type: none"> 1. Fostering trade and economic cooperation for growth and job creation 2. Establishing a favourable business and mutual investment ecosystem 3. Better integration of Micro, Small & Medium sized Enterprises (MSMEs); 4. Increasing links of ICT and Technology based research and innovative startups; 5. Enhancing citizens' involvement in EU & India Strategic partnership in education, exchange of best practices and capacity building.

21-04-2016	Investor-Entrepreneur Speed Dating (Sign-Up Required)	<p>Investors can sign up via this link: http://goo.gl/forms/Ab7yEEgusK Entrepreneurs can sign up via this link: http://goo.gl/forms/FihXXz5F0i</p> <p>The Investor-Entrepreneur Speed Dating is a structured networking activity intended to expose entrepreneurs to a number of different investment perspectives. An entrepreneur should not expect to close a deal from this interaction, but should instead use it to understand what certain investors are looking for, how you can improve your company's investability, and generally take feedback from investors to improve your pitch or business model.</p> <p>Come prepared with a one-minute elevator pitch because you'll only have 5 minutes to meet with each investor! Be succinct and to the point, and you'll gain the most from this session.</p>
21-04-2016	Investors from Mars, Entrepreneurs from Venus ? Making it Work (In partnership with Ankur Capital and Artha Initiative)	The goal is the same - to bring in resources and establish a partnership that will take the organization to the next level. But perspectives differ, with emotion and structure battling it out. How does one bring the different perspectives and get the twain to meet? Come, lets talk of the frustrations and find successful paths for a journey together.
21-04-2016	Roundtable for Corporates and Investors (In partnership with Shell Foundation)- By invitation only	
21-04-2016	Networking Break	
21-04-2016	Sounds of Innovation: Music Concert	<p>The program will be rendition of "Ragas on the Piano" by the reputed and critically acclaimed Utsav Lal, raga pianist. In a unique and innovative collaboration, the music of the pianist will be interpreted in real-time through a painting on white canvas by painter and stamp designer, Sankha Samantha. In all it promises to be an enchanting evening where music meets art, sound meets a painting stroke, and innovates in its weave to provide an unique evening of music and muse.</p> <p>Pianist, Utsav Lal and Painter, Sankha Samanta</p>
21-04-2016	Village Capital- Alumni event (By invite only)	
22-04-2016	Breakfast Session 1: Lemelson Foundation Partner's Breakfast Meet - By invite only	By invite only
22-04-2016	Scaling up Access to Asset and Technology Finance in India - By Invite Only	<p>The aim of this closed-door meeting is to shape a set of recommendations to international agencies, investors, DFIs and donors to boost investment into technology finance in India. To do this we will:</p> <ul style="list-style-type: none"> - Review the results of the research so far (including the India interviews) - Further our understanding of what works in scaling up access to technology finance in the agribusiness and renewable energy sector - Build on a set of ideas for leveraging new capital into the sector in India <p>For additional information on this invite only session, please write to arielle.molino@intelcap.com.</p> <p>This session is being hosted in collaboration with the Shell Foundation and EPVN.</p>
22-04-2016	Recap of Day 2 & Start of Day 3	
22-04-2016	Open Arena Activities	<ol style="list-style-type: none"> 1. Sankalp Innovation Expo 2. Speed Networking Sessions – Investors and Entrepreneurs 3. App Arcade 4. Global Innovators Showcase 5. Networking Hubs 6. Mentoring Clinics
22-04-2016	Morning Inspiration : Anshu Gupta, GOONJ	Special talk by Ramon Magsaysay Award Winner - Anshu Gupta, from GOONJ

22-04-2016	Breakthrough Innovations for Thriving in Last Mile Markets : Led by Intelicap	<p>A discussion on Intelicap’s “blueprint for thriving in last mile markets.” that has been created using empirical evidence from successful last-mile ventures across the developing world. The blueprint comprises of 4 key pillars, and the session will explore innovations across each:</p> <ul style="list-style-type: none"> • Informed customer targeting • Innovative approaches to distribution and sales • Cost-efficient marketing • Nurturing customer goodwill
22-04-2016	Challenges and Prizes: Accelerating the Impact of Social Enterprises (In partnership with World Bank)	<p>Open innovation approaches – often implemented as challenges, competitions and prizes – are some of the most common tools for surfacing and financing social enterprise innovations. In the last two decades, donor organizations and governments deployed challenges to support social enterprises at all stages of development, with funding ranging from recognition awards to grants of up to five million USD. These efforts supported the emergence and expansion of the social enterprise sector globally. However, there is limited evidence on results, return on investment and aggregate impact of the funding channeled through the open innovation tools. In order to accelerate impact of the social enterprise sector, the donors and government could deploy open innovation more strategically. This will require going beyond sharing success stories of individual social enterprises, and gathering collective lessons of experience backed by longitudinal data at organizational, portfolio, sectoral and geographical levels.</p> <p>Led by the World Bank Group’s Social Enterprise Innovations (SEI) team, this session will bring together social entrepreneurs and challenge organizations to discuss how we can work together to more strategically deploy challenges and prizes to improve the impact of social enterprises. The session will include a snapshot of open innovations instruments that focus on social enterprise support, trends and findings from global experiences, in-depth analysis of the Development Marketplace program, Millennium Alliance program and the School of Social Entrepreneurs.</p>
22-04-2016	Demystifying the technology puzzle for Financial Inclusion in India	A dialogue on the influence of digital innovation in financial inclusion and the opportunities that emerging.
22-04-2016	Innovation in Diagnostics for Underserved Markets (In partnership with Institute of Transformative Technologies (ITT), Berkelev, California)	<p>Advances in medicine over the last 100 years have made it possible to prevent, diagnose and treat most common conditions responsible for sickness and death. But there are yawning gaps in access to quality healthcare for a significant share of the population in emerging markets. Even where delivery systems exist, providers have limited access to patient health information a cornerstone of quality healthcare, due to lack of appropriate and affordable diagnostic capabilities. A new generation of entrepreneurs is trying to change this through technology innovation. While there are inspiring stories of success, the road ahead continues to be challenging. The success rate of software startups in Silicon Valley , perhaps the most conducive setting for innovation is estimated to be 10%. The complexities of emerging markets and demands of developing products that need more than just nifty software makes for multifaceted challenges. In this session we will engage with folks who have a ringside view of these challenges, to understand these challenges and how to negotiate them, both as entrepreneurs as well as a collective ecosystem.</p>
22-04-2016	Investing For Impact: HYPE VS. REALITY	The session will focus on the current discourse around impact investing globally and take a pointed look at separating the hype from the reality. Through this discussion, we would like highlight some of the broader themes of actual and material collaboration between some of the biggest players in our increasingly globalized ecosystem.

22-04-2016	The Toilet Accelerator : Corporate Investment in Sanitation Business Models - In partnership with Toilet Board Coalition (TBC)	The Toilet Accelerator is the first corporate accelerator program dedicated to investing in promising sanitation businesses with the potential for scale in emerging and frontier markets. It works with promising sanitation business models that have the potential to overcome current barriers to access, use and adherence at scale. More than toilets alone, they are supporting commercially viable businesses at every point in the sanitation value chain. This session will officially launch the Toilet Accelerator in India with current corporate mentors and acceleratee companies to share our unique approach. This session is hosted in partnership with the Toilet Board Coalition.
22-04-2016	Networking Tea/Coffee Break	
22-04-2016	About Sun, Moon and Potatoes : Opportunities in the Agriculture Value Chain.	Focussed on Agtech, this session will discuss the opportunities and way ahead to face to looming crisis of demand of protein going up by 50% at the same time - the acreage under cultivation is likely to remain stagnant with pressure mounting for other usage of land to cultivate feed, fodder and fuel and other developmental initiatives.
22-04-2016	Building partnerships for last mile delivery (In Partnership with the Millennium Alliance)	The session will focus on importance of partnerships in ensuring service delivery at the last mile. The social innovation ecosystem comprises of several stakeholders viz. the social enterprises; governments (central, state and local); financial institutions; enablers such as grant agencies, industry chambers; foundations, etc. and each stakeholder plays an important and distinctive role. It is extremely important to develop synergies amongst different stakeholders and learn from each other success and failures. Through Millenium Alliance, we wish to evolve an ecosystem of best practices to ensure last mile delivery.
22-04-2016	I3N Enterprise Showcase	Open to Registered Investors only.
22-04-2016	Identifying the Next \$100 Million Idea for Social Impact (In partnership with the Rockefeller Foundation)	The Rockefeller Foundation will take you through a fast-paced, interactive workshop to identify potential opportunities for impact around some the toughest challenges in health, ecosystems, livelihoods, and cities. Participants will be able to choose the challenge that they want to focus on.
22-04-2016	The Game changers :Enabling Access, Ability and Knowledge- Business Opportunities in East Africa	In this session, Intelicap will share findings from its latest report on the landscape in East Africa and share business model innovations in the East Africa while highlighting opportunities for collaboration. Investors, enterprises and corporates interested to expand to East Africa will hear about opportunities to engage in the continent.
22-04-2016	Networking Lunch	